

## INSTRUCTIONS TO BIDDERS AND REQUEST FOR QUALIFICATION

### 1. ABOUT VEDANTA LIMITED AND THE SITE

Vedanta Limited (VL), a subsidiary of Vedanta Resources Limited, is one of the world's leading diversified natural resource companies with business operations in India, South Africa, Namibia, and Australia. Vedanta is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power. Total revenue of the Group is US\$15.5 Billion approx.

Vedanta Limited, Jharsuguda is a premier manufacturer of high-quality aluminium products which are used by a wide gamut of industries. The company traces its origins to the early years of the current decade when Vedanta Resources, the parent company, was increasingly diversifying its operations and expanding its presence in the domestic and global aluminium market. Vedanta Limited has carved out a niche for itself in the aluminium industry with its superior product quality based on state-of-the-art technology.

Jharsuguda is the site for our Aluminium Smelters, Captive Power Plant and an Independent Power Plant. Jharsuguda is situated in the western part of Odisha. National Highway no-69 and State Highway No-10 passes through this place. Jharsuguda is situated at 335 km from Bhubaneswar, 310 km from Raipur and 619 km from Kolkata. It is well connected to major cities of India through the rail network and Airport "Veer Surendra Sai". The details of these projects are given below.

- 1- 1.6 MTPA Aluminium Smelter.
- 2- Two power plants with a combined capacity of 3615 MW.
- 3- Rail infrastructure for Coal, Aluminium & finished product.
- 4- A state-of-the-art modern township

Please visit: <http://www.vedantaaluminium.com/index.htm> to know more about us

Jharsuguda railway siding contains the following Major Assets/facilities –

#### **In plant yard details:**

Total Sidings – 2(MAVB- 30 TKM & SEBD-26 TKM)

Handling Commodities – Coal, Alumina, CP-Coke and Finished Goods.

Type of Rakes – BOBRN, BOXN, BTAP & BLC

CP-Coke Unloading points – 2

Alumina Unloading points – 2

Finished Goods Loading points – 2

Coal Hoppers – 4

Coal tippers - 2

### **Major equipment details:**

Two railway control buildings (MAVB & SEBD).

Loco shed with pit.

Current Company Owned Locomotives – 5 + 1 (hired locomotive, O & M of hired loco is excluded)

- SAN make 800 HP (TPP) loco – 02 nos.
- SAN make 1200 HP (TPP) loco – 01 nos.
- DLW make WDG3A 3100 HP loco – 02 nos.
- DLW make WDG3A 310 HP loco – 01 nos. (Hired)

Total Track length – 56 ETKM

Signalling System type – RRI (Motorised points and hand points)

Track type – Both 52KG & 60KG rail used

Level Crossing Gate - 8

Railway Bridges (Major) – 4

Three Avery make railway in motion weighbridges

### **PRESENT MODE OF OPERATIONS AND INTENT OF EOI**

The intent of this EOI document can be stated in a simplest manner that VL is looking forward for world class business partner/partners having deep engineering and process knowledge & experience in Operation and /or Maintenance of Aluminium smelters/other base metal processing. VL intends to outsource entire supply and services required for end to end Railway Operation and Maintenance of all railway assets such as Locomotives, Permanent Way, Signalling and telecommunication system, weighbridges etc. of VAL, JSG railway siding. However, supply of commodities and major spares and quality control will be managed by VL. Business partner will ensure complete end to end compliance as required under Legal, statutory, HSE norms, calibrations, VSAP (Vedanta's Corporate sustainability framework and audits), Asset Optimization (Vedanta's Corporate framework for Asset optimization and audits), Integrated Management system (quality, safety, environment, Energy, Assets), other ISO standards, Hazardous/non-hazardous waste management etc. for complete VAL railway siding.

Business Partner will provide all the manpower, tools, tackles, equipment, (excluding provided by VL) and consumables etc. VL will hand over the entire plant along with all VL owned assets to Business Partner (Assets presently hired through various outsourcing partners will be utilized by business partner for smooth and safe rake operations at siding) and Business Partner will be responsible for end to end operation and maintenance. All the resources, infrastructure, utilities, expertise, risk mitigation measures etc. which are required for successful & reliable operations and maintenance of the railway siding will be in the scope of Business Partner. Business Partner will also be accountable for upkeep of the railway equipment, structures, buildings, roads, horticulture and all the other assets & utilities which is being handed over to them by Vedanta limited in a best possible condition.

## 2. INDICATIVE DELIVERABLES

Business Partner will be completely accountable to deliver desired output in terms of number of rakes handled and availability of railway equipment's with target of zero demurrage, customer complaints, HSE and legal requirements, fuel savings etc. Business Partner will also be responsible for handling of any additional requirement of VAL or Indian Railway for smooth and safe railway operation and maintenance at VAL siding.

## 3. BATTERY LIMITS

VL will only provide the following:

- Locomotives, permanent way and signalling system
- Railway operation buildings and loco shed.
- Major Spares at stores outlet

VL will do the quality clearance and accounting of the spares received at the designated location and Business Partner will be accountable for its issue from stores and make it available at required location.

## 4. ASSESSMENT OF SCOPE OF WORK

Brief summary of Scope of work is provided in this document along with the expectations from business partners. Detailed RFP will follow separately to qualified aspiring Business partners. Business Partners may do a detailed study of site and scope of work for further understanding at their end (if required), however they need to submit their interest as per published EOI timelines and mode.

## 5. PRE-QUALIFICATION REQUIREMENTS

Interested companies meeting following criteria should respond to this EOI:

- Must have relevant Engineering capabilities, knowledge and experience of complete railway operation, yard management, coordination with Indian Railways and maintenance of railway assets for at least 6 years in the last 10 years.
- Must have capability to operate railway yard for smooth and safe in plant rake operations. Able to deploy experienced manpower as per requirement.
- Having long term interest in carrying out such type of work.
- The financial capability of the agency: - Minimum Annual Turnover > 5 Cr. INR (last three FY) OR Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.

VL reserves the right to accept or reject any or all the proposals without assigning any reason whatsoever in any stage of the contracting process. Issue of any document doesn't qualify for consideration of proposal by the owner. All direct and indirect costs for preparation of the offer

(including clarification meetings), shall be to business partner account and VL shall bear no liability whatsoever on such costs and expenses at any stage of the contracting process.

## 6. LIST OF DOCUMENTS TO BE PROVIDED BY INTERESTED BIDDERS FOR ISSUE OF RFP

Bidders are requested to submit the following pre-qualification documents as a minimum:

- ❖ Letter of interest clearly indicating the EOI reference
- ❖ Detailed company Information/company profile
- ❖ Organization structure.
- ❖ Details of completion of similar type of services in the last three years under heading:
  - Brief scope of work
  - Value of work in INR
  - Contractual Duration
  - Actual completion of work
  - Client/customer name
  - Contact details of the Client (VL JSG may approach the client directly for the feedback)
  - HSE statistics, LTI graph etc.
- ❖ Bidder shall provide contract copies of major contracts executed in each of the preceding five years along with client feedback etc. of similar contracts executed.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 3 (three) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest