

INSTRUCTIONS TO BIDDERS AND REQUEST FOR QUALIFICATION

1. ABOUT VEDANTA LIMITED AND THE SITE

Vedanta Limited (VL), a subsidiary of Vedanta Resources Limited, is one of the world's leading diversified natural resource companies with business operations in India, South Africa, Namibia, and Australia. Vedanta is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power. Total revenue of the Group is US\$15.5 Billion approx.

Vedanta Limited, Jharsuguda is a premier manufacturer of high-quality aluminium products which are used by a wide gamut of industries. The company traces its origins to the early years of the current decade when Vedanta Resources, the parent company, was increasingly diversifying its operations and expanding its presence in the domestic and global aluminium market. Vedanta Limited has carved out a niche for itself in the aluminium industry with its superior product quality based on state-of-the-art technology.

Jharsuguda is the site for our Aluminium Smelters, Captive Power Plant and an Independent Power Plant. Jharsuguda is situated in the western part of Odisha. National Highway no-69 and State Highway No-10 passes through this place. Jharsuguda is situated at 335 km from Bhubaneswar, 310 km from Raipur and 619 km from Kolkata. It is well connected to major cities of India through the rail network and Airport "Veer Surendra Sai". The details of these projects are given below.

- 1- 1.6 MTPA Aluminium Smelter.
- 2- Two power plants with a combined capacity of 3615 MW.
- 3- Rail infrastructure for Coal, Aluminium & finished product.
- 4- A state-of-the-art modern township

Please visit: <http://www.vedantaaluminium.com/index.htm> to know more about us

BRIEF SCOPE OF WORK:

Railway Operation and Maintenance of Vedanta-Jharsuguda complex with following Major operating Assets/facilities –

Sl. No.	Parameters	Details/AU
1	Total Sidings	2 [MAVB- 30 TKM & SEBD-26 TKM]
2	Handling Commodities	Coal Alumina CP-Coke Finished Goods - Aluminium
3	Rake Handling Types	BOBRN BOXN BTAP BLC
4	CP-Coke Unloading Points	2
5	Alumina Unloading Points (BTAP)	2
6	Finished Goods Loading Points	2
7	Coal Hoppers	4
8	Coal Tipplers	2

MAJOR EQUIPMENT DETAILS:

Sl. No.	Equipment name	Details/Numbers
1	Two railway control buildings	MAVB SEBD
2	Loco shed with pit	1
3	SAN make Locomotive – 800HP	2
4	SAN make Locomotive – 1200HP	1
5	DLW make Locomotive – 3100HP	2
6	DLW make Locomotive – 3100HP (Hired)	1
7	Total Track Length	56 ETKM
8	Signalling System	RRI (Motorized points and hand points)
9	Track Rail type	Both 52KG & 60KG rail used
10	Level Crossing /gate	8
11	Railway Bridges (Major)	4
12	Railway In-Motion Weighbridge	3 (Avery-make)

For complete details, refer detailed Scope of Work (SOW)

DELIVERY / COMPLETION PERIOD: 3 YEARS

SALIENT FEATURES OF THE BIDDING DOCUMENT ARE AS FOLLOWS:

PRESENT MODE OF OPERATIONS AND INTENT OF EOI

The intent of this EOI document can be stated in a simplest manner that VL is looking forward for world class business partner/partners having deep engineering and process knowledge & experience in Operation and /or Maintenance of Aluminium smelters/other base metal processing. VL intends to outsource entire supply and services required for end to end Railway Operation and Maintenance of all railway assets such as Locomotives, Permanent Way, Signalling and telecommunication system, weighbridges etc. of VAL, JSG railway siding. However, supply of commodities and major spares and quality control will be managed by VL. Business partner will ensure complete end to end compliance as required under Legal, statutory, HSE norms, calibrations, VSAP (Vedanta's Corporate sustainability framework and audits), Asset Optimization (Vedanta's Corporate framework for Asset optimization and audits), Integrated Management system (quality, safety, environment, Energy, Assets), other ISO standards, Hazardous/non-hazardous waste management etc. for complete VAL railway siding.

Business Partner will provide all the manpower, tools, tackles, equipment, (excluding provided by VL) and consumables etc. VL will hand over the entire plant along with all VL owned assets to Business Partner (Assets presently hired through various outsourcing partners will be utilized by business partner for smooth and safe rake operations at siding) and Business Partner will be responsible for end to end operation and maintenance. All the resources, infrastructure, utilities, expertise, risk mitigation measures etc. which are required for successful & reliable operations and maintenance of the railway siding will be in the scope of Business Partner. Business Partner will also be accountable for upkeep of the railway equipment, structures, buildings, roads,

horticulture and all the other assets & utilities which is being handed over to them by Vedanta limited in a best possible condition.

2. INDICATIVE DELIVERABLES

Business Partner will be completely accountable to deliver desired output in terms of number of rakes handled and availability of railway equipment's with target of zero demurrage, customer complaints, HSE and legal requirements, fuel savings etc. Business Partner will also be responsible for handling of any additional requirement of VAL or Indian Railway for smooth and safe railway operation and maintenance at VAL siding.

3. BATTERY LIMITS

VL will only provide the following:

- Locomotives, permanent way and signalling system
- Railway operation buildings and loco shed.
- Major Spares at stores outlet.

VL will do the quality clearance and accounting of the spares received at the designated location and Business Partner will be accountable for its issue from stores and make it available at required location.

4. ASSESSMENT OF SCOPE OF WORK

Brief summary of Scope of work is provided in this document along with the expectations from business partners. Detailed RFP will follow separately to qualified aspiring Business partners. Business Partners may do a detailed study of site and scope of work for further understanding at their end (if required), however they need to submit their interest as per published EOI timelines and mode.

5. BIDDER'S QUALIFICATION CRITERIA

Interested companies meeting following criteria should respond to this EOI:

TECHNICAL CRITERIA

- Must have relevant Engineering capabilities, knowledge and experience of complete railway operation, yard management, coordination with Indian Railways and maintenance of railway assets for at least 6 years in the last 10 years.
- Must have capability to operate railway yard for smooth and safe in plant rake operations. Able to deploy experienced manpower as per requirement.
- Having long term interest in carrying out such type of work.

FINANCIAL CRITERIA

- The financial capability of the agency: - Minimum Annual Turnover > 5 Cr. INR (last three FY) OR Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.

VL reserves the right to accept or reject any or all the proposals without assigning any reason whatsoever in any stage of the contracting process. Issue of any document doesn't qualify for consideration of proposal by the owner. All direct and indirect costs for preparation of the offer (including clarification meetings), shall be to business partner account and VL shall bear no liability whatsoever on such costs and expenses at any stage of the contracting process.

6. LIST OF DOCUMENTS TO BE PROVIDED BY INTERESTED BIDDERS FOR ISSUE OF RFP

Bidders are requested to submit the following pre-qualification documents as a minimum:

- ❖ Letter of interest clearly indicating the EOI reference
- ❖ Detailed company Information/company profile
- ❖ Organization structure.
- ❖ Details of completion of similar type of services in the last three years under heading:
 - Brief scope of work
 - Value of work in INR
 - Contractual Duration
 - Actual completion of work
 - Client/customer name
 - Contact details of the Client (VL JSG may approach the client directly for the feedback)
 - HSE statistics, LTI graph etc.
- ❖ Bidder shall provide contract copies of major contracts executed in each of the preceding five years along with client feedback etc. of similar contracts executed.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 3 (three) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest.

7. PRE-BID CONFERENCE / MEETING

- Bidders are requested to attend a pre-bid meeting at _____
- Bidders are requested to submit Pre-bid queries through e-mail
- Document to reach Vedanta on or before date indicated in Bidding Document.
- Vedanta reserves the right not to entertain pre-bid queries received after last date of submission of pre bid queries as mentioned in the Bidding Document.

- Any modification of the Bidding Document, which may become necessary as a result of the pre-bid queries / pre bid discussion, shall be intimated to all bidders through the issue of an Addendum/Amendment.

8. SUBMISSION OF BIDS & VALIDITY

- Bids are required to be submitted only through Vedanta Vendor Portal (URL: _____) using valid digital signature Certificates. Bidders are required to register themselves on the Central Public Procurement Portal (URL: _____). No registration fee would be charged from the bidders. Detailed Instructions in this regard are provided as Annexure-I to Instructions to Bidder (ITB) section of the Bidding Document.
- Bidders in their own interest are requested to register on the Vedanta vendor Portal and upload/submit their bid well in time. Bidder will be responsible for any delay due to other issues.
- Physical Bids / Offers or Bids through any other mode shall not be accepted. The Offers submitted through e-tendering system, as above shall only be considered for evaluation and ordering. Bids sent through Fax/E-mail/Courier/Computer floppy/CD/Pen Drive shall not be accepted.
- Bidder to refer E-tendering Methodology provided as Annexure-I to Instructions to Bidders (ITB) in the bidding document. Bidders are requested to get acquainted with the E-Tendering System in advance and obtain/seek clarifications, if any from Portal Help Desk (Contact No. _____).
- Validity of bid shall be **6 (Six)** months from the final due date of opening of Techno-commercial (Unpriced) Bids.
- Bidders shall submit the required documents for meeting in a separate booklet in original within 7 (Seven) days from the date of opening of Un-Priced Bid Documentation against Bidder Qualification Criteria for Bidding Document No. _____. However, bidders are required to upload the scanned copy of all BQC and EMD documents on E-Tendering website along with the e-bid.

Kind Attention:

9. GENERAL

- Vedanta reserves the right to carry out capacity & capability assessment of the bidder using in house information and past performance.
- If the bidder/bidder's proposed subcontractor are on black list of Owner on due date of submission of bid/ during the process of evaluation of the bids, the offers of such bidder(s) shall not be considered for bid opening/evaluation/Award. If the bidding document were issued inadvertently/ downloaded from website, offers submitted by such bidders
- A job executed by a bidder for its own plant/projects cannot be considered as experience for the purpose of meeting requirement of BQC of the tender. However, jobs executed for Subsidiary/Fellow subsidiary/Holding company will be considered as experience for the purpose of meeting BQC subject to submission of tax paid invoice(s) duly certified by Statutory auditor of the Bidder towards payments of statutory tax in support of the job executed for Subsidiary/Fellow subsidiary/Holding company. Such bidders shall submit these documents in addition to the documents specified in the bidding documents to meet BQC.

- Vedanta will not be responsible or liable for cost incurred in preparation & submission of bids, regardless of the conduct or outcome of the bidding process.
- In case any Bidder is found to be involved in cartel formation, his Bid will not be considered for evaluation / placement of order. Such Bidder will also be debarred from bidding in future.
- Canvassing in any form by the Bidder or by any other agency on their behalf may lead to disqualification of their Bid.
- Unsolicited clarifications to the offer and / or change in the prices during the validity period would render the bid liable for rejection.
- Bidder shall not be under liquidation, court receivership or similar proceeding.
- Integrity Pact, duly signed & stamped on each page, shall be submitted with Techno-commercial bid failing which the bid shall not be considered for further evaluation.
- For detailed specifications, terms and conditions and other details, refer complete Bidding Document.
- Techno-commercial part of the Bids shall be opened at _____ on the due date for submission of Bids. Time and date of opening of Price Bids shall be notified to the qualified and acceptable bidders at a later date.
- Evaluation and ordering shall be done on bottom-line basis as per the provisions of the RFQ Document
- Bids received after stipulated bid due date and time i.e. late bids due to any reasons whatsoever will not be considered.
- OWNER reserves the right to reject any or all the bids received or annul the bidding process at any time without assigning any reason whatsoever.